

Time Machine Hot Tubs Longview TX is Expanding Our Team

We are seeking a Part Time to Permanent Sales and Service Representative to continue our growth. You will have every advantage with the best products, best sales tools, a well-established location, and Time Machine Hot Tubs' award winning reputation. You will work in a beautiful 6,000 sq/ft showroom full of Bullfrog, La Z Boy, and Hydropool Hot Tubs and Swim Spas. The spa industry is very rewarding...financially and personally. If you are the best, then join the best!

Responsibilities include:

- Professional sales skills
- Meet unit and margin sales goals
- Provide superior selling experience for customers
- Learn company culture & project this in all interactions
- Develop technical knowledge of hot tubs (and related items), water chemistry, etc.
- Contribute to overall efforts of company and other team members
- Project professional demeanor at all times
- Schedule service calls for our service technicians
- Create sales/service invoices
- Collect payment for product sales/service/warranty work
- Most sales are in our well-established showroom, however you will occasionally:
 - Travel to client's homes.
 - Participate in off-site events

Specific Experience in the hot tub industry is not a requirement as we will provide various technical training opportunities. The following competencies are required.

- Experience selling high-end products in an educational format
- Very smart, quick witted, honest, coachable, logical thinking
- Proficiency with Microsoft Suite, including Outlook, Word, & Excel
- Highly organized with exceptional ability to multi-task
- Financial competency
- Superior negotiation skill
- Possess empathy & solve problems
- High-energy, personable, friendly, persuasive, and goal oriented
- Competitive. Established excellence in previous endeavors

Compensation:

- Compensation is \$10/hour during the 90 day evaluation period with substantial commission opportunity
- Performance based bonuses
- After 90 days, the successful candidate will be eligible to receive a salary, commission, health insurance, health savings account, vacation accrual, and profit sharing,

Only serious candidates with long-term employment interest will be considered to participate in Time Machine Hot Tubs' business expansion goals. Interviews will be considered for qualified applicants demonstrating knowledge and competence. Join our team as we embrace unprecedented increase in sales with innovative marketing techniques and a fun environment!

Please e-mail your resume & cover letter describing your qualifications & experience to:

Chris Ogden- General Manager

ChrisO@TimeMachineHotTubs.com

www.TimeMachineHotTubs.com