

Bridgestone Retail Operations, LLC employs over 22,000 teammates in North America and operates more than 2,200 company-owned stores. **Our locations include Firestone Complete Auto Care, Tires Plus, and Wheel Works.**

RETAIL SALES TEAMMATE - Longview, TX

*Apply today to learn more about why **Bridgestone Retail Operations** is the right place to build your career!*

<http://bridgestoneretail.jobs/>

If you're looking for a career with an industry leader that promotes heavily from within its own ranks, then you should keep reading! Firestone Complete Auto Care retail sales teammates have significant opportunities to advance within our store management ranks due to our accelerated career path. In fact, our goal is to advance our sales teammates to a store manager position within 2-5 years. If this peaks your interest, wait until you hear the best part:

Most of our store managers receive a total compensation of between \$55,000 to \$100,000 or more + benefits! In our performance based culture our store managers earn a competitive salary and a bonus based on their store's profitability.

But first, a little bit more about us...

As today's consumers continue to hold on to their vehicles for a longer and longer period of time, they increasingly trust and depend on us to maintain what is often their lifeline and second largest investment. In fact, our unique business model actually makes us one of the few retailers that can excel in an economic recession or expansion. We have over 2,200 stores throughout the US and we're continually opening new locations each year. In fact, we are the largest automotive aftermarket retailer in the US and the world!

Aside from being the industry leader, we provide outstanding compensation and rewarding careers. This includes a full line-up of benefits, including a 401K plan, and a commitment to ongoing training and professional development including an accelerated career path to management positions.

Our Sales Teammate program offers significant management and sales experience coupled with the opportunity to work for the largest, and most advanced automotive tire and service retailer in the world. We operate each store as an individual profit center and our store managers are responsible for running a million+ dollar business! Our sales teammates gain an expansive view of our retail business operations and significant insight into store level operations.

So you may be saying to yourself, "This sounds great, but I don't know anything about car repair!"

That's OKAY! We MUCH prefer to hire people with the right ATTITUDE, PASSION, DRIVE, and CUSTOMER CENTRIC OUTLOOK. We can teach the necessary automotive skills, but we CANNOT teach these qualities! In fact, many of our most successful store managers now joke that they didn't know a steering wheel from a brake pad before they joined our Manager Trainee/Sales Teammate Program!

Our Education and Development Programs:

Our Sales Teammates attend our New Teammate Orientation (NTO) where our talented automotive education managers provide a one week course and outline of our business. In addition, we offer many ongoing education courses for all of our teammates as they progress through our organization.

The million-dollar question:

Do you have an outgoing personality, an entrepreneurial spirit, and a drive to succeed rapidly in a performance based culture? Maybe you're tired of just "sitting behind a desk."

If you're looking for a career with unlimited potential as opposed to just another J-O-B. then this may be the opportunity you've been waiting for. We encourage those interested in learning to truly manage a business as part of our accelerated retail management track to apply today.

Responsibilities:

- Building Customer Satisfaction & Loyalty.
- Providing Tire and Auto Products and Services.
- Creating Results for Teammates, Customers, and the Company.
- The Merchandising, Advertising and Promotion of Products and Services.
- Involvement in every aspect of the store operation.
- Energetic responsiveness to every customer, on the phone and in the store.
- Attention to each customer's needs: documenting and determining the best response and solution to a wide variety of situations.
- Communicate accurately to sales teammates and technicians to establish time commitments that meet our standards and exceed the standards of our BOSS (the customer).
- Following proper checkout procedures: explaining all warranties and options to the BOSS (the customer), thanking them for their visit and conveying our true appreciation for their business.
- Ability to step up to duties as assigned.

Qualifications:

- Demonstrated success in retail sales management is a plus.
- Valid driver's license required.
- Pre-employment drug test/physical/background check will help assure we build teams of people who can best work with others and serve the needs of our customers.

Company Overview

We Promise to Care

We understand that we offer more than just car service. We rescue people from bad days and we offer solutions for difficult situations. We are people of integrity and we believe that fundamental honesty is the keystone of our business. We are committed to doing the hard work necessary to earn the loyalty of our teammates and our customers by providing a positive experience every time. We are proud and passionate to represent the brand of Bridgestone. *Every day, in every store, with every teammate and every customer.... We promise to care!*

Our Purpose: To be the most trusted provider of automotive care in every neighborhood we serve.

Bridgestone Retail Operations, LLC is an Equal Opportunity Affirmative Action Employer.

Over 100 years of success in both the tire and auto repair industry.

Annette Foshee
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